



Financial Intermediaries Association  
of Southern Africa



## FIA & COVER Short Term Insurance BROKING SUMMIT 2016



The inaugural FIA & COVER Short Term Insurance Broking Summit takes place on 18 April 2016 at the SCC (Sandton Convention Centre) in Johannesburg. Themed “**BROKER – INNOVATOR – DISRUPTOR**” this exciting event will focus on the changing environment that short term brokers operate in, the role of the broker in insurance product innovation and the need for brokers to be disruptive to ensure the growth of their practises within the broader insurance sector.

### SUMMIT PROGRAMME

18 APRIL 2016, SANDTON CONVENTION CENTRE

08:00-10:00 Registration, coffee & networking opportunity

#### FIRST SESSION

10:00-10:10	Welcome	FIA & Carel Nolte
10:10-10:50	Innovation: Creating an organisational 'culture' for innovation to thrive in *	Adrian Gore, Discovery
10:50-11:50	Personal Lines Showdown – A panel debate on the relevance of the intermediated distribution model moderated by Peter Olyott of Indwe Risk	<b>Panellists:</b> Anton Ossip, Discovery Brad Hogan, Oakhurst Coenraad de Jager, M&F Edward Gibbens, Santam Etienne du Toit, Momentum
11:50-12:20	Surviving in a 'disrupted' insurance environment *	Jonathan Rosenberg, Renasa
12:20-12:30	Session close	Carel Nolte
12:30-13:30	Lunch & networking opportunity	

#### SECOND SESSION

13:30-14:00	Past, present and future: Insurance intermediation in South Africa *	Paolo Cavaliere, iTOO*
14:00-14:30	World view: Global trends in intermediated distribution	Nic De Maesschalck, wfii*

#### SECOND SESSION continued

14:30-15:20	Women in insurance – A panel debate on the challenges and opportunities for women in insurance as well as the importance of mentorship moderated by Angela Mhlanga of Standard Bank	<b>Panellists:</b> Caroline da Silva, FSB Christelle Colman, MUA Delphine Maidou, Allianz Drew Schnehage, Aquarius Tetiwe Jawuna, Standard Bank Thokozile Ntshiqqa, Sasria
15:20-15:30	Session close	Carel Nolte
15:30-16:00	Coffee & networking opportunity	

#### THIRD SESSION

16:00-16:20	Innovation in insurance: How to stand out in crowded market *	Gideon Gallaway
16:20-16:40	Technology: How tech-innovation & disruption affects consumers *	Luke McKend, CEO Google SA
16:40-17:10	South Africa: Born out of innovation & disruption *	Nick Binedell
17:10-17:20	Close	FIA
17:20-late	Cocktail function	

\* Titles of the presentations are subject to change

#### SUMMIT SPONSORS

